How to use the Newsletter

1. The newsletter provides information on projects in Sub-Saharan Africa from different official sources (World Bank, IFC, Afdb, AIB, EU, National Governments, Africa Project Access etc.)

2. For the projects included in the newsletter kindly contact Rödl & Partner (tel. 049 8046911; fax: 049 8046920; e-mail: eugenio.bettella@roedl.it; federica.scarso@roedl.it;) who will be able to provide additional information on the projects.

3. An additional service pertains to additional detail on the Project itself. If a subscriber is particularly interested in a specific Project and feels that additional detail is required, he or she is welcome to contact Rödl & Partner. It should be remembered that the most important factor is to be able to apply for a project in the most timely manner.
Sub-saharan Africa Projects

> Angola

Rödl & Partner Padova

> Description & location: Angola, Terra Do Futuro Agricultural Programme.
> Sector: Agriculture.
> Stage in project cycle: Early implementation.
> Details: The project in Kwanza Sul Province entails the activation of 26 farms producing crops that include maize and beans. There is also a training Programme for sixty young farmers and technical assistance schemes for the farms. Funding is from the Angola Development Bank (BDA).
> Value of the project: Not known.
> Sponsors and contractors: Angola Development Bank.

> Angola

Rödl & Partner Padova

> Description & location: Angola, Province Of Luanda.
> Sector: Power.
> Stage in project cycle: Early implementation.
> Details: It has been reported in the Angolan press that the province of Luanda will see an increase in power supply capacity in October and November 2012 when a new thermal power station begins operation. This was told to Angop by the chairman of National Electricity Company (ENE), José Carlos Neves, at the end of a field trip to the 40 MW thermal stations of Morro Bento, Benfica, Viana and the 110 MW station of Luanda Railways.
> Value of the project: Not known.
> Sponsors and contractors: ENE Angola.

> Angola

Rödl & Partner Padova

> Description & location: Angola, new city.
> Sector: Infrastructure.
> Stage in project cycle: Preparatory stage.
> Details: Angola plans to build a new city in its northern province of Zaire by 2016 to tackle the housing problem in the region, the provincial governor announced. The project covers 482 hectares, where 6,084 houses to be built in Soyo Municipality, which is expected to be rich in oil and natural gas. The city to be built by China’s Ciltic Construction company will have a university of oil, two hospitals, primary and secondary schools and other social and economic facilities.
> Value of the project: Unfinalized.
> Sponsors and contractors: Affero Mining.

> Botswana

Rödl & Partner Padova

> Description & location: Botswana, 300 MW power plant at Mmamabula in southern Botswana.
> Sector: Power.
> Stage in project cycle: Early implementation.
> Details: The Botswana Competition Authority has approved the merger of Jindal Steel & Power of India with the Toronto-listed CIC Energy. The Indian group paid 855 million Pula or about USD 116 million for the venture. CIC Energy is likely to be merged with the subsidiary, Jindal BVI. Jindal has announced that it will be investing 5,5 billion Pula or about USD 700 million in a 300 MW power plant at Mmamabula in southern Botswana. The plant would take 2-3 years to construct. CIC originally planned a 1,200 MW coal-fired power plant, a coal export venture and a coal-to-hydrocarbons project. Jindal appears to have adopted plans for coal export mainly to India as well as the coal-to-hydrocarbons plant.
> Value of the project: Unfinalized.
> Sponsors and contractors: CIC, JINDAL.

> Cameroon

Rödl & Partner Padova

> Description & location: Cameroon, Nkout iron ore project.
> Sector: Mining.
> Stage in project cycle: Feasibility.
> Details: Initial studies at the Nkout iron ore project have shown that the project is economically feasible. Further metallurgical tests must be done before a full pre-feasibility study can be undertaken next year. Affero Mining is undertaking the mine development. Production could be as much as 35 MTPA. The proposed iron ore terminal near the Kribi Port will be used.
> Value of the project: Unfinalized.
> Sponsors and contractors: Affero Mining.

> Cameroon

Rödl & Partner Padova

> Description & location: Cameroon, fibre optic interconnection.
> Sector: ICT.
> Stage in project cycle: Feasibility.
Sub-Saharan Africa Projects

> **Details:** The Chadian electronic communications utility, Sitcom has signed an agreement with Camtel of Cameroon for the installation of a fibre optic interconnection between the two countries. It will link to the submarine cable off the Cameroon coast. The regulator is the Chad Office for Telecommunications Regulation (OTRT) Sitcom is held 51% by the STM Group of the USA. Sitcom has also signed a fibre optic cable service contract with Chad’s largest mobile operator, Airtel.

> **Sponsors and contractors:** Sitcom e STM.

> **Cameroon**

Rödl & Partner Padova

> **Description & location:** Cameroon, Lom Pangar hydroelectric generation.
> **Sector:** Power.
> **Stage in project cycle:** Feasibility.
> **Details:** The European Investment Bank (EIB) is providing some USD 39 million for the Lom Pangar hydroelectric generation facility in Cameroon. The funding will support construction of a new 46m high regulating dam, a hydroelectric power plant at the foot of the dam and a transmission line between the power plant and the country’s eastern network. The project also includes a rural electrification scheme along the transmission line, environmental and social measures, and support for technical assistance and project management. When completed the Lom Pangar regulating dam will reduce seasonal variability in the Sananga River. This will both increase year-round production by 120 MW at the existing Edea and Song Loulou hydropower plants located downstream and increase effective power generation from any future hydropower schemes on the river. Cameroon has considerable hydropower potential of which only 6% is used and hydropower represents the cleanest and most cost-effective source of energy in the country. High electricity costs from other energy sources are a significant obstacle to investment and job creation. At present an estimated 86% of the rural Cameroon population lacks access to electricity.

> **Value of the project:** The Lom Pangar hydropower project is expected to cost some USD 400 million and funding is also being provided by the World Bank, French Development Agency, African Development Bank, Central African Development Bank and the government of Cameroon. Earlier in 2012 the EIB agreed to provide USD 38 million of long-term funding for the new Kribi power plant, the first natural gas powered power plant in the country, which will benefit more than a million people in Cameroon.

> **Sponsors and contractors:** EIB, World Bank, French Development Agency, African Development Bank, Central African Development Bank and the government of Cameroon.

> **Cape Verde**

Rödl & Partner Padova

> **Description & location:** Cape Verde, ICT cyber zone.
> **Sector:** ICT.
> **Stage in project cycle:** Early implementation.
> **Details:** The Cape Verde Minister of Finance, Cristina Duarte has stated that a new ICT cyber zone is to be established in the capital, Praia. The telecommunications market in the country was liberalised in 2007. Teylium Telecom (T+) was permitted to compete against the state company, CV Telecom for the mobile telecommunications market. The former had planned to invest USD 50 million over three years. The regulatory authority is the National Communications Agency.

> **Value of the project:** USD 50 million.

> **Chad**

Rödl & Partner Padova

> **Description & location:** Chad, fibre optic interconnection.
> **Sector:** ICT.
> **Stage in project cycle:** Planning.
> **Details:** The Chadian electronic communications utility, Sitcom has signed an agreement with Camtel of Cameroon for the installation of a fibre optic interconnection between the two countries. It will link to the submarine cable off the Cameroon coast. The regulator is the Chad Office for Telecommunications Regulation (OTRT) Sitcom is held 51% by the STM Group of the USA. Sitcom has also signed a fibre optic cable service contract with Chad’s largest mobile operator, Airtel.

> **Value of the project:** Unknown.

> **Ethiopia**

Rödl & Partner Padova

> **Description & location:** Ethiopia, power projects.
> **Sector:** Power.
> **Stage in project cycle:** Early implementation.
> **Details:** The African Development Bank (AfDB) has approved USD 348 million (30 billion Kenya Shillings) towards the cost of the 1.068 kilometre 500 KV Ethiopia-Kenya interconnector power transmission line. The total cost is estimated at nearly USD 1.3 billion. The project includes converter stations at Suswa in...
Kenya and Wolayta-Sodo in Ethiopia. The transfer capacity will be 2.000 MW.

> **Value of the project:** USD 1.3 billion.

> **Sponsors and contractors:** The African Development Bank (AfDB).

**Ethiopia**

Rödl & Partner Padova

> **Description & location:** Ethiopia, new cargo terminal.

> **Sector:** Infrastructure.

> **Stage in project cycle:** Early implementation.

> **Details:** Various attempts have been made to form a successful consortium of relevant companies for the construction of a 1,2 million tons per annum new cargo terminal at Bole International Airport, Addis Ababa. It is reported that ICM Airport Technics of Germany are the main contenders. The cargo throughput at the airport has increased from 420.000 tons in 2003 to 110.000 tons in 2011. In 2003, a new passenger terminal was opened. A 14.000 square metre cargo warehouse with mechanised handling system has recently been completed. The airport has one of the longest runways in Africa. There have been reports of a possible new long-haul airport between the areas of Modjo and Meki with a road linking the two airports. Bole airport would handle regional and local flights.

**Gabon**

Rödl & Partner Padova

> **Description & location:** Gabon, oil refinery.

> **Sector:** Oil & gas.

> **Stage in project cycle:** Agreement signed.

> **Details:** An agreement has been signed between Samsung C&T Corporation of South Korea and the Ministry of Petroleum, Energy and Water Resources for the construction of a new oil refinery at the Ile Mandji Economic Zone in Port Gentil. It will replace the existing Sogara refinery. Expected production is 50 000 barrels per day. It will also produce LPG, diesel and jet fuel. The cost is estimated at just over one billion Euros. Completion is expected in 2015 with production to commence in 2016.

> **Value of the project:** Unknown.

> **Sponsors and contractors:** Funders include the Korea International Cooperation Agency (KOICA).

**Gambia**

Rödl & Partner Padova

> **Description & location:** Gambia, hospitals.

> **Sector:** Health facilities.

**Ghana**

Rödl & Partner Padova

> **Description & location:** Ghana, power projects.

> **Sector:** Power.

> **Stage in project cycle:** Early implementation.

> **Details:** Alhaji Inusah Fuseini, the country’s deputy minister of energy, has expressed government’s willingness to deal with the erratic power supply in the country. He says government is working with various sector agencies to deal with the issue of erratic power supply resulting from overloads and low voltages. The Bui hydroelectric plant which is to begin operating in 2013 forms part of this plan. Fuseini notes that Ghana had recorded an increased electricity generation capacity from 1.800 MW in 2009 to 2185,5 MW, with an addition of 375,5 MW in 2012. However, even though Ghana has increased its generation capacity, the country is still facing challenges relating to capacity within the system during peak periods. In all, government expects to add 750 MW of new generating capacity in the next 12 months.

> **Value of the project:** USD 62,5 million.

> **Sponsors and contractors:** Actis, Stanbic.
Ivory Coast

Description & location: Ivory Coast, poultry project.
Sector: Agriculture.
Stage in project cycle: Early implementation.
Details: The International Finance Corporation (IFC) of the World Bank Group is investing 2,4 million Euros in a major poultry project in Ivory Coast. The funds will be used to expand the operations of the Société Ivoirienne de Production Animale (SIPRA). The company will increase its meat, egg and feed production as well as increase its sales outlets. It intends expanding its regional reach.
Value of the project: 2,4 million Euros.

Ivory Coast

Description & location: Ivory Coast/power.
Sector: Power.
Stage in project cycle: Planning.
Details: Ivory Coast privileged private investment in the power sector in order face the economic challenges. The country has a hydroelectricity potential evaluated to 12.400 GWh and the current infrastructure can support 2.550 GWh (20,56%). The current need is in the rural area and in the infrastructure. By 2030, Ivory Coast is aiming at becoming the leader in Sub-Saharan Africa power market by relying on its existing IPP and domestic natural gas estimated at 49 million cubic metres. Opportunities for the private sector and foreign investment are numerous, given that over 60 projects are currently being developed: in the renewable energy, increasing thermal production capacity and by increasing transmission network infrastructure to achieve national and regional interconnection with Mali in 2012 and with Ghana, Guinea, Liberia and Sierra Leone in 2016.

Kenya

Description & location: Kenya, geothermal power plants.
Sector: Power.
Stage in project cycle: Bidding process.
Details: Power utility Kengen has opened bidding for the construction of geothermal power plants in the Great Rift Valley, in an initiative to achieve 560 MW of geothermal power production by 2016. This will cost an estimated USD12 billion. The call asks for bids from companies and consortiums for the construction of 560 MW of power plants, to be located at Olkaria in the Great Rift Valley. The advertisement says that while the sought-after contract would be based on a joint-venture agreement, the successful bidder or consortium would be the majority shareholder. The company intends construction of the power plants to proceed in phases, developing 140 MW sections at a time. Under the terms of the agreement, the successful bidder will transfer the completed power plants over to Kengen within 10 to 20 years following completion.
Value of the project: Unknown.
Sponsors and contractors: Kengen.

Kenya

Description & location: Kenya, Ethiopia-Kenya interconnector power transmission line.
Sector: Power.
Stage in project cycle: Early implementation.
Sub-saharan Africa Projects

Details: The African Development Bank (AfDB) has approved USD 348 million (30 billion Kenya Shillings) towards the cost of the 1.068 kilometre 500 KV Kenya, Ethiopia-Kenya interconnector power transmission line. The total cost is estimated at nearly USD 1.3 billion. The Project includes converter stations at Suswa in Kenya and Wolayta-Sodo in Ethiopia. The transfer capacity will be 2.000 MW.

Value of the project: USD 1.3 billion.


Kenya

Rödl & Partner Padova

Description & location: Kenya, garden city retail mall.
Sector: Real estate.
Stage in project cycle: Early implementation.
Details: The UK private equity firm, Actis will be making a major investment in the development of the garden city retail mall next to the Nairobi-Thika super highway. The mixed use 130.000 square metre development will include a retail centre that should include Game and Foschini stores as well as five hundred homes and a park.

Mauritania

Rödl & Partner Padova

Description & location: Mauritania, power plant to be built in Nouakchott.
Sector: Power.
Stage in project cycle: Planning.
Details: Wärtsilä has signed a USD165 million turnkey contract to construct, supply and engineer a major power plant to be built in Nouakchott, Mauritania. The power plant order has been placed by the state utility, Société Mauritanienne d’Electricité (Somelec). When completed, the electricity produced will be fed to the national grid and will also be used to provide energy for the country’s growing mining industry. The delivery of the equipment and completion of all construction work is estimated to be finalised within a 24 month time frame. Wärtsilä is also negotiating a long term operations and maintenance (O&M) contract for the power plant. The plant will be powered by a total of eight Wärtsilä 50 DF dual-fuel generating sets, which are able to run on both natural gas and conventional liquid fuels (heavy fuel oil and light fuel oil). The intention is to operate the power plant on natural gas from the Banda offshore oilfield, some 80 km from the Mauritania coast. This supply is scheduled to be available in 2015. This power plant is currently the most important dual fuel power project being undertaken in West Africa. Wärtsilä has delivered several power plants to Mauritania with total power output of over 170 M W.

Value of the project: USD 165 million.

Sponsors and contractors: Wärtsilä.

Mozambique

Rödl & Partner Padova

Description & location: Mozambique, Matola projects.
Sector: Infrastructure.
Stage in project cycle: In progress.
Details: The mayor of the southern Mozambican city of Matola, Arao Nhancale, told a business conference on 11 October that between 2009 and 2011 the city had received more than 1,7 billion US dollars worth of investment. At least 500 million dollars went into financing 50 business projects that created about 2.000 jobs. He stressed in particular the project to build 5.000 houses in the new neighbourhood of Intaka (budgeted at around 200 million dollars), the modernization and expansion of Matola port (180 million dollars), a new...
factory producing building equipment (15 million dollars), the construction of a hotel and shopping centre in the suburb of Machava (2.5 million dollars), and the installation of the Lingamo industrial park (three million dollars).

> Mozambique

Rödl & Partner Padova

> **Description & location:** Mozambique, hotel Easyhotel
> **Sector:** Hotel.
> **Stage in project cycle:** Planning
> **Details:** The British chain Easyhotel is set on bringing its well-known brand of budget hotels to Mozambique. In 2011, the company teamed up with Lonrho plc, a longstanding expert in the hospitality trade in Africa, to establish both an African version of the low cost European airline easyJet and easyHotel on the continent.

At a joint Commonwealth-Mozambican investment forum on 18 October in Maputo, Ewan Cameron, CEO of Lonrho Hotels, announced the company's plans to bring Easyhotel to Mozambique's newly emerging business hubs in Nacala and Tete, as well as Beira, Pemba in the northern province of Cabo Delgado, and the capital Maputo. Building work on the country's first easyHotel in Beira, the provincial capital of the central province of Sofala, is due to begin shortly. The budget hotel will be situated in a prime beach front location and include 80 beds, as well as shops and a café.

“Easyhotel is the new model of budget accommodation for Africa targeted at the low and midrange domestic traveller.” says Ewan Cameron. It is a timely move as other companies are just waking up to this gap in the Mozambican hospitality sector and are refocusing their efforts on the growing domestic market. Lonrho Hotels is part of Lonrho plc which works in 18 African countries and has been present in Mozambique since the 1920s. Hotel Cardoso, one of the company's flagship hotels and a Maputo landmark has been in their possession since 1990.

> Mozambique

Rödl & Partner Padova

> **Description & location:** Mozambique, textile factory.
> **Sector:** Industry.
> **Stage in project cycle:** Early planning.
> **Details:** A consortium made up of Mozambican group Intelec Holdings and by Portuguese companies Crispim Abreu, Mundifios and Mundo Têxtil Friday signed a contract in Maputo to buy the Riopele Moçambique factory, in Maputo province. Located in the Marracuene district of Maputo province, the factory is expected to re-launch production in the first quarter of 2013, after conclusion of its first phase that involves buying and installing the necessary equipment, which the consortium expects will cost USD 40 million. Recent reports said that Riopele Moçambique was about to be bought by Chinese investors, but this operation failed for unknown reasons.

> Value of the project: USD 40 million.
> **Sponsors and contractors:** Intelec Holdings and Crispim Abreu, Mundifios and Mundo Têxtil.

> Mozambique

Rödl & Partner Padova

> **Description & location:** Mozambique, 4.500 homes.
> **Sector:** Housing/Infrastructure.
> **Stage in project cycle:** Planning.
> **Details:** The Spanish group Sanjose signed an agreement with the Mozambican government’s Housing Promotion Fund (FFH) to build 4.500 houses in three of the country's provinces. They will be built in Marracuene district, about 30 kilometres north of Maputo, in the central town of Dondo and in the northern city of Nampula. In each place, 1.500 houses will be built, at a total cost, according to Sanjose chairperson Jacinto Gonzalez, of around 150 million US dollars. The houses are all to be built within 24 months. These 4.500 homes are just the first step. The Mozambican government hopes to involve Sanjose in the construction of 100.000 houses over the next decade. The prices of these homes start at 30.000 USD. Each house will be connected to the electricity grid and will have running water. The project also includes access roads, public lighting, gardens and playgrounds, and areas reserved for schools, health centres, crèches and shops.

> Value of the project: 150 million USD.
> **Sponsors and contractors:** Sanjose & FFH.

> Mozambique

Rödl & Partner Padova

> **Description & location:** Mozambique, pipeline between Mozambique and Zimbabwe.
> **Sector:** Oil & gas.
> **Stage in project cycle:** Early planning.
> **Details:** Russian oil group Rosneft will be involved in construction of an oil pipeline between Mozambique and Zimbabwe. The pipeline would make it possible to carry fuel between the port of Beira and a storage terminal, which is under construction near Harare, which will make it possible to supply liquid fuel to Zambia, Malawi and Botswana. The Rosneft group is the largest oil group in Russia and is also one of the world’s biggest listed companies. Its business is focused...
Mozambique

**Description & location:** Mozambique, agricultural initiatives.
**Sector:** Agriculture.
**Stage in project cycle:** Planning.
**Details:** There are a number of major agricultural initiatives in central and northern Mozambique:

- Brazil and Japan are investing in agro-industries within the context of the Pro-Savana Agricultural Programme which promotes agriculture along the Nacala Corridor and aims at improving the competitiveness of the agricultural sector and improving food security, increasing productivity of small and medium-sized agricultural enterprises and the generation of surplus production for exports.
- The new USD 3 million fertilizer plant in Nacala in northern Mozambique will be the first in the country. It will use phosphates from the Monapo area. It is being built by the Brazilian company, Vale.
- A UK firm is reportedly recruiting South African farmers for the development of the cattle industry of Niassa Province. Some six thousand cattle will be imported.

**Mozambique**

**Description & location:** Mozambique, liquefied natural gas plant.
**Sector:** Gas/Infrastructure.
**Stage in project cycle:** Planning.
**Details:** There is much conjecture over the possible site for the liquefied natural gas plant in Cabo Delgado Province the far north of Mozambique. The Mozambican government has indicated that there should be a single site in the shorter term but the two major role-players, Anadarko and ENI of Italy do not appear to be in agreement. There seems to be considerable support for locating the LNG plant in Palma which is closer to the gas fields than Mocimboa da Praia and Pemba. Much support infrastructure will have to be developed in all three centres. Plans are underway for the construction of a four-lane road between Pemba and Palma.

**Mozambique**

**Description & location:** Mozambique, motor assembly factory.
**Sector:** Industry.
**Stage in project cycle:** Planning.
**Details:** Construction of the first car assembly factory in Mozambique will be concluded by the end of the year. The factory, which is located in the Machava area of Matola, will produce trucks, buses and light passenger vehicles of the Matchedje brand, which is the name of a place in the Sanga district of Niassa province where the 2nd Congress of the Mozambique National Liberation Front (Frelimo) was held. The future “Matchedje” factory’s main investor is China Tong Jian Investment, based in Shanghai, in which New Zealand’s Morgan Foundation is the largest shareholder and focuses its business on promoting China-Africa relations.

**Value of the project:** In all USD 150 million is due to be invested, and in this initial phase USD 15 million will be spent to manufacture the first 30.000 vehicles, of which 22.000 will be light vehicles, 5.000 truck and 3.000 will be buses.
Description & location: Mozambique, 1.800 MW coal-fired power plant.
Sector: Infrastructure.
Stage in project cycle: Planning.
Details: There are reports that the UK-based Ncondezi Mining will be establishing a 1.800 MW coal-fired power plant at its concession some 50 kilometres from Tete in the Zambezi Valley. The first phase entails a 300 MW capacity. Results of the feasibility study were positive. Jindal of India is also planning a 2.400 MW coal-fired plant at its operation south of Tete. Mozambican authorities have indicated that the larger power projects such as Mphanda Ncua are only likely to be realised once the CESUL backbone transmission Project linking Tete to Maputo has been realised.

Mozambique

Description & location: Mozambique, new resort and golf course.
Sector: Hotel.
Stage in project cycle: Planning.
Details: A new resort and golf course is being developed on the banks of the Zambezi River on the outskirts of Tete. There will be 90 bungalows and a nine-hole course. The Project promoter is from South Africa.

Mozambique

Description & location: Mozambique, rail.
Sector: Rail.
Stage in project cycle: Planning.
Details: The London-based mining company Beacon Hill Resources has announced that formal negotiations have begun with Mozambique’s publicly owned ports and rail company, CFM, to finalise an allocation on the Sena rail line to take the company’s coal from the Moatize coal basin in the western province of Tete to the port of Beira. Beacon Hill is the owner of the open cast coal mine Minas de Moatize, and has 18.000 tonnes of coal waiting at the port in Beira for shipping at the end of October. It is currently transporting coal from Moatize to Beira by truck. Minas de Moatize is continuing with its expansion plans to increase capacity from 600.000 to 1,8 million tonnes of ROM (run of the mine) coal per year by the end of 2012. In the third phase, capacity will increase to 4 million tonnes per year by the second half of 2014. Meanwhile, CFM is still upgrading the Sena line so that it will have a capacity of 6,5 million tonnes per year, with the work due to be completed by the end of November. That capacity is then intended to be increased to 12 million tonnes per annum next year.

Mozambique

Description & location: Mozambique, Mozpintos Broiler Hatchery’s.
Sector: Agriculture.
Stage in project cycle: Early planning.
Details: Mozpintos Broiler Hatchery’s initial capacity is 158,000 day-old chickens a week. The hatchery is about 45km southwest of Maputo. This follows the setting up of a poultry facility in Zambia.Astral CEO Chris Schutte said last week the development and expansion plans for Mozpintos were part of Astral’s strategic African growth plan. Astral, one of South Africa’s largest poultry producers, said it was also in the final stages of registering a chicken consumer brand called Festiva, which it plans to use to market processed chicken products in the Mozambican market. It is also considering investing in abattoir capacity to supply the local market. The Mozpintos hatchery has the latest technology and adheres to global biosecurity and safety standards, the company said. The hatchery imports hatching eggs from its South African operation, National Chicks, but the company said there were three poultry sheds on the farm that would be refurbished to house broiler breeders. This will allow the hatchery to be self-sufficient in the supply of hatching eggs.

Mozambique

Description & location: Mozambique, liquid fuel factory.
Sector: Energy.
Stage in project cycle: Planning.
Details: The Clean Carbon Industries company plans to invest USD1 billion to build a factory for production of liquid fuel from coal slag produce din Mozambique’s Tete province. The factory, which will be built in the Savane area and is expected to start operating in 2015, would produce gasoline, diesel and Jet A1 aviation fuel. Pre-feasibility studies have been concluded and the factory is expected to produce 65,000 barrels of fuel per day. By producing fuel from low quality coal that cannot be exported by companies mining in Tete, Mozambique would save up to USD 300 million in foreign reserves, as well as securing its fuel supply.

Value of the project: Unknown.
Mozambique

Rödl & Partner Padova

**Description & location:** Mozambique, railroad between Cuamba and Lichinga, in Mozambique.

**Sector:** Infrastructure.

**Stage in project cycle:** Planning.

**Details:** The Mozambican Prime Minister, Aires Ali, is due in October to launch the project for reconstruction of the railway line linking the cities of Cuamba and Lichinga, in Niassa province, northern Mozambique. The railroad between Cuamba and Lichinga, which is 263 kilometres long, is important for the development of Niassa province, as the road between the two cities cannot be used during the rainy season. The road - National Road 13 - is approximately 300 kilometres long and is also due to be rebuilt as the government is currently seeking potential financiers. The N13 road also provides a link to the strategic port of Nacala, in Nampula province, also in northern Mozambique.

**Mozambique**

Rödl & Partner Padova

**Description & location:** Mozambique, tv Cabo Moçambique.

**Sector:** ICT

**Stage in project cycle:** Implementation

**Details:** Mozambican cable TV operator TV Cabo Moçambique, a partnership between Portuguese group Visabeira and state telecoms company Telecomunicações de Moçambique (TdM), has invested US$10 million in expanding its network, the company said Wednesday. TV Cabo Moçambique has expanded its fibre optic network to Nampula, Pemba and Tete, “continuing with its focus on innovation and technology, as part of its integrated television and Internet service in Southern Africa.” With this investment, TV Cabo Moçambique has created around 200 jobs and by the end of the year is expected to open three new stores in the cities into which it expanded its network.

**Mozambique**

Rödl & Partner Padova

**Description & location:** Mozambique, sugar.

**Sector:** Agriculture.

**Stage in project cycle:** Planning.

**Details:** The African Development Bank (ADB) plans to provide the Mozambican government with funding of USD 44 million to invest in the Rehabilitation Project for the Lower Limpopo Irrigation System, in the Xai-Xai district of Gaza province. The loan is financed by the African Development Fund (ADF) in order to drive the Agricultural Strategic Development Plan (PEDSA) of the Agriculture Ministry, which will refurbish 3.050 hectares of the irrigated perimeter of the Lower Limpopo. The project is expected to benefit 8.200 rural families and farmers. The funds will also provide the Gaza government with the financial resources it needs to refurbish the drainage system, including the sluice gates on drainage ditches in Umbapi and Ponela.

**Mozambique**

Rödl & Partner Padova

**Description & location:** Mozambique, accelerated development economic zones.

**Sector:** Investment.

**Stage in project cycle:** Planning.

**Details:** The Mozambican state plans to participate in all large development projects to be implemented in the Accelerated Development Economic Zones. There are three such zones - the Beleluane Free Zone around the Mozal aluminium foundry in Maputo province, and the recently established Nacala Special Economic Zone, in the northern province of Nampula, and the Manga-Mungassa Special Economic Zone, in the central city of Beira. Since 2009, 50 projects have been approved for the Nacala Special Economic Zone, amounting to a total investment of 1,2 billion USD. To facilitate participation of the Mozambican state in the projects that will be developed in these areas, the Office for the Accelerated Development Economic Zones (GAZEDA) signed a memorandum of understanding with the Institute for the Management of State Holdings (IGEPE). According to IGEPE chairperson Apolinario Panguene, government participation in the projects seeks to give greater security to investors, while guaranteeing greater revenue for the state. The state could participate by investing capital in projects, by providing infrastructure, or by simply holding a certain percentage in the business.
Sub-Saharan Africa Projects

> **Sector:** Industry.
> **Stage in project cycle:** Planning.
> **Details:** TSB Sugar, a wholly owned unit of investment group Remgro, will be the majority shareholder in a group that plans to spend USD 740 million (R 6.5 billion) on new sugar fields and a mill in Mozambique. The mill would be built at Massingir, near the South African border, said Vusi Khoza, TSB’s general manager for corporate communications. The plan “is to commence seed-cane planting by the middle of 2013”, Khoza said last week. This would depend on the company obtaining a land-use permit and signing an investment agreement with the Mozambican government, he added. TSB wanted to expand into Mozambique, which was close to its operations in Mpumulanga, the company said last week.
> **Value of the project:** USD 740 million.
> **Sponsors and contractors:** TSB Sugar.

> **Namibia**

Rödl & Partner Padova

> **Description & location:** Namibia, Hwange Station
> **Sector:** Power.
> **Stage in project cycle:** In process.
> **Details:** NamPower has extended the USD 40 million power supply deal with the Zimbabwean Electricity Supply Authority (Zesa) for another year, because Zimbabwe has partly failed to deliver on the deal. The extension is to ensure that Zimbabwe delivers on a shortfall of a year’s electricity that has not reached Namibia, while some provisions have been overtaken by events and pressure from the Zimbabwean government which labelled the agreement prejudicial to Zimbabwe. The two companies have a deal in which the Namibian power utility made available USD 40 million towards the refurbishment of the Hwange station and in return Zesa was supposed to deliver 150 MW of power daily to NamPower for five years. Namibia is generating 45% of its consumption locally, while 55% is imported from Eskom in South Africa, Zesa in Zimbabwe and Zesco in Zambia.
> **Value of the project:** The value of the Project is estimated at USD 40 million.
> **Sponsors and contractors:** Zesa, Nampower.

> **Nigeria**

Rödl & Partner Padova

> **Description & location:** Nigeria, poultry production projects.
> **Sector:** Agriculture.
> **Stage in project cycle:** Planning.
> **Details:** Restaurant and fast food chains with operations in Nigeria are calling for new poultry production projects that can supply their outlets. There is a strong requirement for quality to meet global standards. The national poultry deficit is estimated at around 100,000 tons. The federal government has imposed a ban on poultry imports. Completion and commercialisation scheduled for 2013.

> **Description & location:** Nigeria, rice processing factory.
> **Sector:** Agriculture.
> **Stage in project cycle:** Planning.
> **Details:** The Lagos State Government has inaugurated a rice processing factory at the Imota Industrial Estate. The capacity is 20,000 metric tons and 400,000 bags per annum. Korean technology was used. The implementing agency is the Lagos State Commission for Agriculture.

> **South Africa**

Rödl & Partner Padova

> **Description & location:** South Africa, new projects in the coal, platinum and energy sectors are driving retail, residential and commercial property developments in all parts of Limpopo Province.
> **Sector:** Real Estate/Infrastructure.
> **Stage in project cycle:** Early implementation.
> **Details:** New projects in the coal, platinum and energy sectors are driving retail, residential and commercial property developments in all parts of Limpopo Province.

- Eskom’s huge new power station at Lephalale is the major development in the province’s eastern regions, while several platinum producers are increasing production volumes in the east of the province around Burgersfort. Among these are Anglo Platinum (R 13-billion at two mines) and Platinum Australia, which is investing heavily at Smokey Hills.
- PayProp reported in December 2011 that Lephalale has the highest average monthly retail in the whole of South Africa. To rent a two and a half bedroom house or flat in Lephalale costs about R 11,194 per month, twice as much as the same space costs in Cape Town.

Other projects that have had an impact on the whole province’s economy, and more particularly on the provincial capital of Polokwane, are:
- the R 35 million upgrade to Polokwane International Airport, including the construction of a new terminal.
Sub-Saharan Africa Projects

- The construction of the 45,000 seater Peter Mokaba Stadium for the 2010 Soccer World Cup at a cost of R 1.1 billion.

Central Limpopo: The retail sector has recently been strengthened by the completion of the Mall of the North. This R 1.2 billion project offers 75,000 square metres of rentable space.

Western Limpopo: Thousands of workers have moved to Lephale and more are on the way as Eskom’s giant Medupi power plant rises from the ground. Major companies such as Murray & Roberts, Concor, Grinaker-LTA, Sasol and Exxaro are committing thousands more staff members to work in the area. Among major developments are:
  - Hangklip Industrial Park, between the new power station and the existing Matimba power station (Professional Development Consortium Holdings and Pam Golding Properties).
  - Ledibeng Eco-Estate, 2,362 stands for residential and business use (Cranbrook Property Projects).
  - Silverleaf Developers are spending R600-million on a 42,000 square metre shopping mall in Lephale. Silverleaf is a joint venture between Moolman Group, Flanagan and Gerard and Uniqon Winings.
  - Waterberg Security Village, units ranging from R 545,000 (Central Developments).

Eastern Limpopo: Cranbrook Property Projects has a number of developments under way in Burgersfort:
  - Spekboom River Estate
  - Motaganeng Lifestyle Development and Light Industrial Park is a R 1.5-billion multi-purpose property development, also known as Platinum City. It will have more than 900 residential units and a mix of commercial and industrial sites.

Northern Limpopo: Old Mutual Investment Group Property Investments opened the R 75 million Phangami Mall in Thohoyandou in 2011, in association with Kerr Property Investments. The mall intends servicing areas outside the town’s CBD. The town will also get a 7,500 square metre Game Centre soon.

Elim is not far from Thohoyandou but until now it has had no proper retail structure. The R 220 million Elim Mall project will have a Shoprite as anchor client and is being developed by Twin City Development.

Details: The following are planned POWER PROJECTS in South Sudan:
  - The 40 MW Fula Dam in the Numule area near the Uganda border. The cost is estimated at USD 100 million. Financial support is from Norway.
  - The 300 MW thermal plant using crude in Unity State in the north. The cost is estimated at USD 250 million. Completion is scheduled for 2015.
  - The ambitious 540 MW Badden Dam on the White Nile south of Juba. The cost is estimated at USD 1.5 billion.
  - South Sudan has recently established its national power company, the Southern Sudan Electricity Corporation which will fall under the Ministry of Energy and Mining. As a short-term measure, the country hopes to import 100 MW from Ethiopia. Only about one percent of the population currently has access to electricity. Installed capacity is only about 27 MW.

Tanzania

Description & location: Tanzania, 700 MW Mnyera hydro-electric power project on Rufiji River.

Sector: Power.

Stage in project cycle: Early implementation.

Details: Blackstone Group LP (BX), the world’s biggest buyout firm, plans to start investing in energy projects in Africa worth USD 3 billion amid increasing demand for power on the continent. Blackstone plans to invest in the 360 to 480-megawatt Ruhudji hydropower plant in southern Tanzania through its Sithe Global Power LLP unit. It will also invest in Rwanda’s 150-megawatt Ruzizi hydro project that will supply power to neighboring Burundi and the Democratic Republic of Congo. Blackstone will invest in hydropower and geothermal projects. The company declined to comment on project costs.

Tanzania

Description & location: Tanzania, hydro masterplan.

Sector: Commercial: Hydro/energy.

Stage in project cycle: preliminary study.

Details: The preliminary study on the 700 MW Mnyera hydroelectric project on the Rufiji River has been completed by Brazilian company Queiroz Galvao Construction and was presented to the Rufiji Basin Development Authority (Rubada) in Dar es Salaam, Tanzania. The Mnyera falls are located between the three regions of Iringa, Njombe and Morogoro. Rubada director general Aloyce Masanja says the next step is to form a technical committee comprising members from...
Rubada and other government agencies to review it and give their suggestions to the board within a few weeks. The authority officials will then meet with their Brazilian counterparts for final consensus after which the environmental impact assessment (EIA) and actual implementation would follow. Preliminary estimates show that the project will cost US$1 billion. It is envisioned that the Mnyera hydroelectric project will start producing electricity by 2015. The whole of the Rufiji Basin has the potential to produce 4,000 MW.

- **Value of the project:** USD1 billion.
- **Sponsors and contractors:** Queiroz Galvao.

### Tanzania

**Rödl & Partner Padova**

- **Description & location:** Tanzania, Tanga Cement.
- **Sector:** Commercial: Hydro/energy.
- **Stage in project cycle:** Preliminary study.
- **Details:** The South African cement company, AfriSam is planning the installation of its second kiln at TANGA CEMENT in northern Tanzania. Capacity is currently 1.2 metric tons but the intention is to double production. The produce is marketed as Simba Cement. Funding is from the Public Investment Corporation (PIC) of South Africa and this is its first major investment in Africa outside South Africa.

### Uganda

**Rödl & Partner Padova**

- **Description & location:** Uganda, national airports programme.
- **Sector:** Infrastructure.
- **Stage in project cycle:** Planning.
- **Details:** The following are planned Projects falling under the national airports programme:
  - Construction of a second runway at Entebbe International Airport.
  - Construction of a new airport in the Lake Albert oil production area.
  - Upgrading of Gulu and Kasese airports.
  - Re-establishment of a national airline for the country.
  - There is also a need to widen and upgrade the dangerous road from Entebbe airport to Kampala. The construction of the 51.4 kilometre Kampala-Entebbe Expressway may start by the end of 2012. The responsible authority is the Ministry of Works and Transport.

### Zambia

**Rödl & Partner Padova**

- **Description & location:** Zambia, North West rail project.
- **Sector:** Rail.
- **Stage in project cycle:** Inviting comments for interest.
- **Details:** The Zambia Environmental Management Agency (ZEMA) is inviting comments from interested parties regarding the environmental impact assessment on the North West rail project now lodged with it. The 254 kilometre rail line would extend from Lubambe Township in Chingola to Solwezi and Lumwana linking.
First Quantum Minerals’ Kansanshi mine as well as Barrick’s Lumwana mine. Signalling systems, fuel storage, a camp site with water supply and a logistics office are entailed. A spur to Kolwezi in the DR Congo has also been considered. The Tagos Group of the USA has undertaken to raise the required finance. The African Development Bank (AfDB) has also indicated its support.

> **Value of the project:** The cost of the Project is estimated at USD 500 million.

> **Zambia**

Rödl & Partner Padova

> **Description & location:** Zambia, greenfields rail projects.
> **Sector:** Rail.
> **Stage in project cycle:** Inviting comments for interest.
> **Details:** The Zambian Ministry of Transport, Works, Supply and Communications has identified the following greenfields rail projects:
  - North West Rail Project (see above)
  - Chipata/Mchinji-TAZARA
  - TAZARA-Mpulungu Port
  - Kafue-Lions Den (Zimbabwe)

The Brazilian mining giant, Vale has just begun producing copper at its LUBAMBE MINE in the Copper Belt. The mine will produce 45 000 tons of concentrate per annum. Vale is in a joint venture with African Rainbow Minerals (ARM) and the state mining utility, Zambia Consolidated Copper Mines (ZCCM).

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> **Zimbabwe**

Rödl & Partner Padova

> **Description & location:** Zimbabwe, Harare-Beit bridge and Harare-Chirundu toll roads.
> **Sector:** Roads/infrastructure.
> **Stage in project cycle:** Early implementation.
> **Details:** The Infrastructure Development Bank of Zimbabwe has stated that USD 1.5 million has been raised for the Zimbabwe, Harare-Beit bridge and Harare-Chirundu toll roads. The toll roads system was introduced in August 2009 and in early 2012, there were 24 toll gates in the country. By March 2012, the tolls had generated USD 15 million and since then revenue is being generated at USD 1.4 million per month. The cost of the connecting Beit Bridge-Chirundu road is estimated at USD 1 billion. The feasibility study for this Project has been completed. The intention is to toll this road too. Toll plazas are being built along the Plumtree-Harare-Mutare road. In 2011, the Development Bank of Southern Africa (DBSA) allocated USD 207 million for this road. Roads are also being dualised for tolling in the Harare area. The authority is the Zimbabwe National Roads Administration, (ZINARA).
Managing Partner of the Firm, is an expert in international corporate and commercial law, liquidations, national and international arbitration and general litigation, M & A, privatizations and international joint ventures. He assists Italian and foreign companies as a specialist in trade and production relocation projects in Eastern Europe, Russia, Middle and Far East, Africa and South America. Eugenio Bettella is an expert in commercial and corporate law in Islamic countries. He is considered a reference point in these areas for many industrialists’ associations in Italy (Confindustria). He is a speaker at numerous courses, seminars and conferences on international law, more broadly on the development of business in the aforementioned areas. Arbitrator at the Tunisian-Italian Chamber of Arbitration of Tunis and the Chamber of Arbitration of the Chamber of Commerce Italy-Germany (AHK Italien) which is also the representative for Eastern Veneto and Friuli Venezia Giulia. Languages: Italian, English and French.

Business Development Manager for the Africa Desk, graduated from the University of Trieste, after studying in Germany and U.S.A. Federica Scarso has a finance qualification from the Gordon Institute of Business Science of Johannesburg, as Business Development Manager for West Africa (Ghana, Nigeria, Liberia, Sierra Leone) Luso Africa (Mozambique, Angola) and Southern Africa (South Africa, Zimbabwe, Zambia). Then Federica Scarso developed specific expertise in the promotion of investment opportunities in Africa working with both the private and public sector. At Rödl & Partner she assists Italian companies in investment projects in Africa (particularly Ghana, Zimbabwe, Angola, Nigeria and Mali) in the areas of infrastructure, agribusiness, oil & gas and mining. She provides support to companies in their start-up phase in Africa, particularly with respect to the development of strategies and feasibility studies in sub-Saharan Africa. Languages: Italian, English, German, Portuguese and Spanish.