



Developing strategies

Legal Services

Kenya



Developing strategies

„Successful strategies do not fall out of the sky. They are well thought out. After all they serve as a fundamental basis for our actions. We are very well equipped with our strategy to meet future challenges. Our business model is unique.“

Rödl & Partner

„Also every human tower we build is unique. From a strategic point of view there is more than just one way. The most important thing is to keep your eyes fixed on the goal, discuss it together and work towards success.“

Castellers de Barcelona

Rödl & Partner in Kenya

Kenya is the regional hub for trade and finance in East Africa and the natural entry point to the region. The country has a market-based economy with a liberalized foreign trade policy.

Rödl & Partner's success has always been based on the success of its clients. We are always there where our clients see potential business opportunities. The Kenyan market is an important springboard for German investments throughout the East African region.

As lawyers, tax advisers, management and IT consultants and auditors, we are present in 108 own locations in 50 countries. Worldwide, our clients trust our 4,500 colleagues.

Our Legal Services

Private Public Partnership law

- › Conducting legal due diligence
- › Review, negotiation and drafting where necessary of agreements of various kinds such as EPC contracts, O&M contracts, among others
- › Regulatory advice in relation to procurement laws such as Public Private Partnership Act
- › Generally assisting clients bring PPP transaction to a close

Energy and Petroleum law

- › Conducting due diligence on potential partners of new entrants into the market
- › Review, negotiation and drafting where necessary of agreements of various kinds such as the PSC, farm-in or farm-outs and other related documents
- › Regulatory advice in relation to the relevant petroleum laws and licensing requirements
- › Tax advice based on recent laws relating to sale of shares in oil companies

Mergers, Acquisitions and Joint Ventures

- › Assisting in negotiation mergers and acquisition deals including negotiating share purchase agreements
- › Preparing share purchase/sale agreements and shareholder agreements
- › Regulatory advice in relation to the relevant petroleum laws and licensing requirements; Advising on various types of JVs
- › Drafting and negotiating the term sheet or letters of offer
- › Drafting JV agreements involving various types of subject matter including construction, renewable energy development

Franchising and licensing legislation

- › Preparing franchise, assignment, distribution and licensing agreements
- › Undertaking recordal of trade mark licence/registered user and assignment agreements at the trade marks office
- › Advising on local law requirements in franchise and distribution agreements including on taxation of royalties and payments pursuant to such agreements

Technology law

- › Preparing commercial contracts for technology transactions, such as software acquisitions and software development agreements
- › Advising on legal issues in the context of technology including licensing restrictions and requirement, data privacy laws, consumer protection legislation, e-commerce regulations and intellectual property rights

Advertising and media

- › Advising on media and advertising legislation, particularly in the context of comparative
- › Advising on brand and trade mark issues arising in the context of misleading advertising

Labour law

- › Drafting Kenyan-law compliant employment contracts
- › Advising on labour law issues from recruitment of staff to termination
- › Reviewing employment contracts for compliance with the laws
- › Drafting secondment agreements for expat staff
- › Advising on distinction between consultant vis-à-vis employment contracts

Design law

- › Preparing design registration applications and filing them with the Patents office
- › Advising on design registration requirements
- › Undertaking industrial design opposition and infringement proceedings
- › Undertaking Industrial Design Watch services

Patents

- › Advising on patent registration and requirements under Kenyan law
- › Filing patent applications at the Patents office

Competition / Anti-trust law

- › Providing regulatory advice on the applicability of the Competition Act
- › Advising on and conducting the filing of a regulatory notification or exemption letter as the case may be
- › Issuing opinion and advice on competition matters in Kenya and the applicability of COMESA regulations

Consumer protection

- › Advising on consumer protection legislation and requirements in various transactions such as franchise agreements, lending agreements, internet agreements and product sales (including product recalls)

Immigration law

- › Advising on immigration law requirements for foreign citizens
- › Assistance applying for and obtaining entry permits, visas, and passes of various types

Insurance law

- › Advising on regulatory requirements for licensing and registration of insurance service providers including insurance companies, agents and brokers
- › Reviewing insurance contracts of various types

Tax law

- › Advising on various tax laws including income tax, value added tax and personnel taxes
- › Advising on tax implication of various models of doing business including limited liability partnerships, branch of foreign company, local subsidiary of foreign company

Contact

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„Each and every person counts“ – to the Castellers and to us.

Human towers symbolise in a unique way the Rödl & Partner corporate culture. They personify our philosophy of solidarity, balance, courage and team spirit. They stand for the growth that is based on own resources, the growth which has made Rödl & Partner the company we are today.

„Força, Equilibri, Valor i Seny“ (strength, equilibrium, valour and common sense) is the Catalan motto of all Castellers, describing their fundamental values very accurately. It is to our liking and also reflects our mentality.

Therefore Rödl & Partner embarked on a collaborative journey with the representatives of this long-standing tradition of human towers – Castellers de Barcelona – in May 2011. The association from Barcelona stands, among many other things, for this intangible cultural heritage.

Rödl & Partner

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