

# Rödl & Partner

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# Standing strong

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ESTONIA

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## Standing strong

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“The northernmost country of the Baltic region stands out due to its liberal taxation system, open access to the Baltic Sea and strong ties with Germany. Since its transformation into a market economy, Estonia has enjoyed high growth rates. We advise companies aspiring to gain a solid foothold in the Estonian market in all legal, tax-related and economic issues.”

Rödl & Partner

# We in Estonia

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Rödl & Partner is one of the leading international professional services firms in Estonia offering accounting, audit, legal, tax and business consulting services. We have been present in Estonia since 1993 and through our long-standing experience we have gained a profound insight into the specific challenges and opportunities presented by the Estonian business environment.

Estonia is one of the most attractive destinations in Central and Eastern Europe for foreign direct investments due to the Estonian phenomenal economic growth and its progressive and innovation-friendly business environment that is known for its liberal taxation system, ease of doing business, creation and implementation of various modern IT solutions and e-services. For any entrepreneur, whether foreign or domestic, having a reliable partner who can offer support with all financial, legal and tax issues is a prerequisite to developing a successful business in Estonia.

Our focus lies on ensuring that our clients profit from our long-term experience on the Estonian market and the valuable know-how available in our interdisciplinary teams of attorneys, auditors, accounting and tax specialists. The close cooperation between the offices in the Baltic region and the worldwide network of Rödl & Partner offices guarantees our clients access to both local and international expert knowledge.

At present, we provide services in our Tallinn offices through more than 35 multilingual professionals with long-term experience and indepth expertise, who offer support to our clients in the development and expansion of their domestic as well as cross-border activities.

# Our services

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Professionals in the Tallinn offices offer the following advisory services:

## ACCOUNTING SERVICES

- Financial accounting
- Tax accounting
- Payroll accounting
- Fiscal representation
- Financial and accounting process optimization, e-solutions
- Reporting
- IT support for the management decisionmaking process
- Support in preparing tax returns and customs declarations
- Limited payment services for confidential payroll policy

## AUDIT

- Audits of annual financial statements under
  - the Estonian Financial Reporting Standard
  - the German GAAP (HGB)
  - IAS
  - IFRS and US-GAAP or other standards and guidelines
- Audits of consolidated financial statements
- Special audits for restructuring and transformations, mergers and acquisitions
- Financial due diligence
- Purchase price allocation in accordance with IFRS
- Audits of internal control systems
- Reviews of financial statements and audit-related advisory services
- Reporting
- Financial and business consulting
- Packaging audits

## LEGAL COUNSELING

- Corporate law
- Tax law
- Contract law
- Mergers & acquisitions
- Restructuring and insolvency
- Legal due diligence
- Labor law
- Commercial and civil law
- Intellectual property rights
- Renewable energy
- Public law
- International private law
- Litigation and dispute resolution

## TAX ADVISORY

- Advice and advisory support for all tax issues
- Tax enforcement consulting, representation before tax authorities
- Tax planning
- Tax compliance
- Tax due diligence
- Development of tax-optimized acquisition & disposal scenarios
- International tax law
- Transfer pricing
- Mergers & acquisitions
- Advice on posting of employees

## MANAGEMENT & BUSINESS CONSULTING

- Mergers & acquisitions – comprehensive advice for transaction support
- Preparation and implementation of reengineering projects
- Project management for corporate structure changes
- Restructuring and crisis management
- Financial planning and controlling
- Assistance in obtaining external funding for investment and acquisition projects
- Interim management of companies and business lines
- Support in obtaining state subsidies for investment projects
- Valuation of companies or their components
- Independent appraisal of securities, tangible and intangible capital contributions
- Independent appraisal of movables and immovable property
- Fair-price assessment for public offers, takeovers and purchase of securities

## OTHER SERVICES

- Legal address and contact person services
- Translation services



# About us

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As attorneys, tax advisers, management and IT consultants and auditors, we are present with 107 own offices in 50 countries. Worldwide, our clients trust our 5,260 colleagues.

The history of Rödl & Partner goes back to its foundation as a solo practice in 1977 in Nuremberg. Our aspiration to be on hand wherever our internationally-active clients are led to the establishment of our first, own offices, commencing with Central and Eastern Europe in 1991. Alongside market entry in Asia in 1994, the opening of offices in further strategic locations followed, in Western and Northern Europe in 1998, USA in 2000, South America in 2005 and Africa in 2008.

Our success has always been based on the success of our German clients: Rödl & Partner is always there where its clients see the potential for their business engagement. Rather than create an artificial network of franchises or affiliates, we have chosen to set up our own offices and rely on close, multidisciplinary and cross-border collaboration among our colleagues. As a result, Rödl & Partner stands for international expertise from a single source.

Our conviction is driven by our entrepreneurial spirit that we share with many, but especially German family-owned companies. They appreciate personal service and value an advisor they see eye to eye with.

Our 'one face to the client' approach sets us apart from the rest. Our clients have a designated contact person who ensures that the complete range of Rödl & Partner services is optimally employed to the client's benefit. The 'caring partner' is always close at hand; they identify the client's needs and points to be resolved. The 'caring partner' is naturally also the main contact person in critical situations.



We also stand out through our corporate philosophy and client care, which is based on mutual trust and long-term orientation. We rely on renowned specialists who think in an interdisciplinary manner, since the needs and projects of our clients cannot be confined to individual professional disciplines. Our one-stop-shop concept is based on a balance of expertise across the individual service lines, combining them seamlessly in multidisciplinary teams.

## WHAT SETS US APART

Rödl & Partner is not a collection of accountants, auditors, attorneys, management and tax consultants working in parallel. We work together, closely interlinked across all service lines. We think from a market perspective, from a client's perspective, where a project team possesses all the capabilities to be successful and realise our client's goals.

Our interdisciplinary approach is not unique, nor is our global reach or our particularly strong presence among family businesses. It is the combination that cannot be found anywhere else – a firm that is devoted to comprehensively supporting German businesses, wherever in the world they might be.

# Contact

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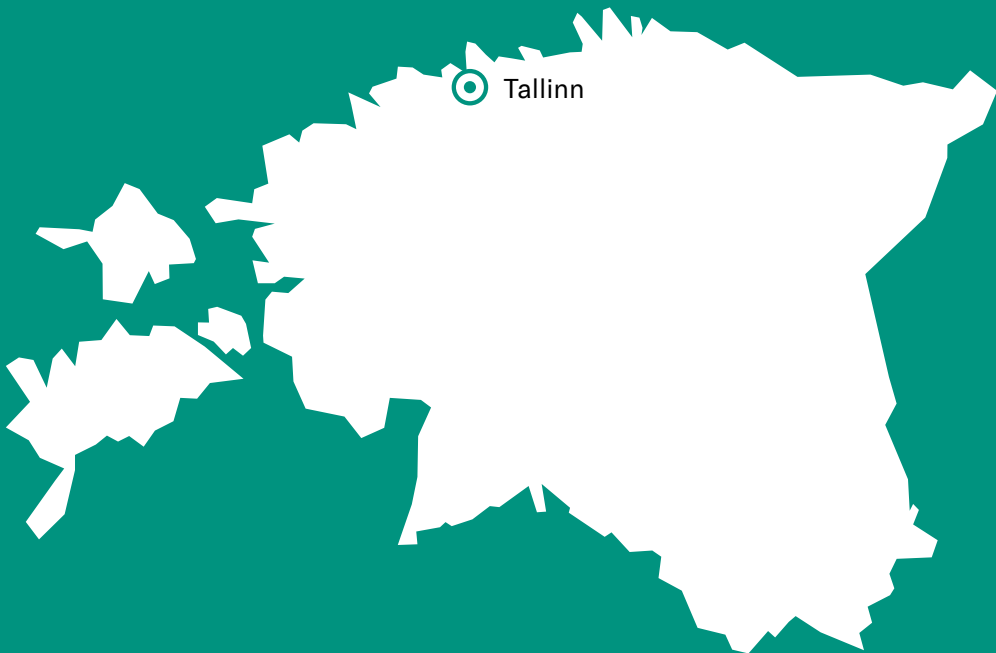
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