

Rödl & Partner

Generating results

MEXICO



Generating results

“We guarantee our clients total quality – to meet their demands, we perform at the highest level.”

Rödl & Partner

Rödl & Partner in Mexico

Its privileged geographical position, a population of over 127 million people and an open market, investor friendly economic policy have turned Mexico into a highly attractive business destination. The access to the Atlantic and Pacific Ocean as well as a growing number of sea ports provide an excellent platform for maritime trade. In addition, its territorial borders are an important gateway to North American and Central American markets.

Mexico is the largest Spanish speaking nation and the country with the most free trade agreements in the world. Along with the United States and Canada, it is a participant in the United States Mexico Canada Agreement (USMCA), an updated version of the North American Free Trade Agreement (NAFTA), which was agreed by the participating countries at the end of 2019. The number of trade agreements directly contribute to the continuous intensification of Mexico's international integration, improving at the same time the conditions for foreign investment in the country.

European investment in Mexico, and German investment in particular, go back a very long way, with tradition of more than two centuries. The current direct German investment has had a substantial increase, mainly because Mexico has offered business opportunities, beyond the attractive regional consumer market and production location, as a truly global hub for multinational business.

Among the major business centers in the country, both Mexico City, Puebla and Queretaro play a distinct yet decisive role. Mexico City, besides being one of the largest cities in the world with a population of approximately 22 million, is the center of the political and financial activities and the obvious starting point for most foreign investors. Puebla is the fourth largest Mexican city and the heart of the automobile sector in the region.

Its unparalleled growth is driven mainly by some of the world's leading automotive and technology suppliers having directly or indirectly created more than 100,000 jobs. Puebla locally has more than 100 German speaking technology and automotive businesses alone.

Queretaro City has a privileged location in the center of the country with access to the most important rail and road routes. Queretaro is also notable for its labor productivity and its foreign trade, attracting foreign direct investment, mainly in the automotive and manufacturing sectors.

Rödl & Partner Mexico, through its offices in Mexico City, Puebla and Queretaro offers the highest level of professional services as global business organizations expect them. Our offices consist of multidisciplinary teams of Mexican and German professionals, with excellent command of English and German. Our people provide services related to setting up in Mexico, Merger & Acquisition, tax consulting and compliance, audit and accounting and consulting services related to doing business in Mexico.

Our Mexican team works closely with a dedicated Latin American service team based at our global headquarters in Europe, which is skilled and experienced in the Mexican market as well as in international consultancy projects. This kind of teamwork ensures our clients integrated services meeting their requirements, exceeding their expectations.

Our services

In accordance with our range of services offering around the world our offices in Mexico City, Puebla and Querétaro offer the following professional services:

LEGAL SERVICES

- Setting up and advising companies, subsidiaries, Joint Venture and representative office
- Legal Due Diligence as well as merger and acquisition
- Restructuring and optimizing of sale structure
- Preparation of legal opinion
- Encashment as well as legal proceedings and representation before Mexican authorities
- Mediation and arbitration

TAX SERVICES

- Domestic and international tax planning, consulting and restructuring (inbound-outbound)
- Tax compliance
- Assistance in audits by the tax authorities
- Tax due diligence
- Expatriate consulting
- Foreign trade and customs consulting, planning and compliance (certifications and assistance in audits by the tax authorities)
- Social security consulting and compliance (IMSS and INFONAVIT)
- Transfer pricing studies

AUDIT AND ACCOUNTING

- Audit and preparation of annual accounts and interim reporting according to local standards as well as IFRS, US-GAAP or German-GAAP
- Internal Audit
- Assistance in investment controlling
- Forensic Audit
- Insurance Program Audit
- Environmental Audit
- Attestation Services
- Reviews from previously agreed procedures
- Reviews from specific procedures

BUSINESS PROCESS OUTSOURCING

- Bookkeeping, management reporting in accordance with parent company needs
- Implementation of IT supported accounting systems
- Payroll, HR administration
- Reporting, controlling
- Cash management

FINANCIAL CONSULTING, RISK AND COMPLIANCE SERVICES

- Financial Due Diligence
- Mergers and Acquisitions
- Valuation
- Post-Acquisition Services
- Private Equity
- Top Management
- Credit Risk Analysis
- Security, Privacy, Anti-bravery and Compliance
- Assistance in foreign investments, choice of location, obtaining subsidies, etc.



About us

As attorneys, tax advisers, management and IT consultants and auditors, we are present with 106 own offices in 48 countries. Worldwide, our clients trust our 5,130 colleagues.

The history of Rödl & Partner goes back to its foundation as a solo practice in 1977 in Nuremberg. Our aspiration to be on hand wherever our internationally-active clients are led to the establishment of our first, own offices, commencing with Central and Eastern Europe in 1991. Alongside market entry in Asia in 1994, the opening of offices in further strategic locations followed, in Western and Northern Europe in 1998, USA in 2000, South America in 2005 and Africa in 2008.

Our success has always been based on the success of our German clients: Rödl & Partner is always there where its clients see the potential for their business engagement. Rather than create an artificial network of franchises or affiliates, we have chosen to set up our own offices and rely on close, multidisciplinary and cross-border collaboration among our colleagues. As a result, Rödl & Partner stands for international expertise from a single source.

Our conviction is driven by our entrepreneurial spirit that we share with many, but especially German family-owned companies. They appreciate personal service and value an advisor they see eye to eye with.

Our 'one face to the client' approach sets us apart from the rest. Our clients have a designated contact person who ensures that the complete range of Rödl & Partner services is optimally employed to the client's benefit. The 'caring partner' is always close at hand; they identify the client's needs and points to be resolved. The 'caring partner' is naturally also the main contact person in critical situations.

We also stand out through our corporate philosophy and client care, which is based on mutual trust and long-term orientation. We rely on renowned specialists who think in an interdisciplinary manner, since the needs and projects of our clients cannot be confined to individual professional disciplines. Our one-stop-shop concept is based on a balance of expertise across the individual service lines, combining them seamlessly in multidisciplinary teams.

WHAT SETS US APART

Rödl & Partner is not a collection of accountants, auditors, attorneys, management and tax consultants working in parallel. We work together, closely interlinked across all service lines. We think from a market perspective, from a client's perspective, where a project team possesses all the capabilities to be successful and realise our client's goals.

Our interdisciplinary approach is not unique, nor is our global reach or our particularly strong presence among family businesses. It is the combination that cannot be found anywhere else – a firm that is devoted to comprehensively supporting German businesses, wherever in the world they might be.

Ihre Ansprechpartner

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