

# Rödl & Partner

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# Generating results

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MEXICO

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# Generating results

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“We guarantee our clients total quality – to meet their demands, we perform at the highest level.”

Rödl & Partner

# Rödl & Partner in Mexico

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Its privileged geographical position, a population of over 127 million people and an open market, investor friendly economic policy have turned Mexico into a highly attractive business destination. The access to the Atlantic and Pacific Ocean as well as a growing number of sea ports provide an excellent platform for maritime trade. In addition, its territorial borders are an important gateway to North American and Central American markets.

Mexico is the largest Spanish speaking nation and the country with the most free trade agreements in the world. Along with the United States and Canada, it is a participant in the United States Mexico Canada Agreement (USMCA), an updated version of the North American Free Trade Agreement (NAFTA), which was agreed by the participating countries at the end of 2019. The number of trade agreements directly contribute to the continuous intensification of Mexico's international integration, improving at the same time the conditions for foreign investment in the country.

European investment in Mexico, and German investment in particular, go back a very long way, with tradition of more than two centuries. The current direct German investment has had a substantial increase, mainly because Mexico has offered business opportunities, beyond the attractive regional consumer market and production location, as a truly global hub for multinational business.

Among the major business centers in the country, both Mexico City, Puebla and Queretaro play a distinct yet decisive role. Mexico City, besides being one of the largest cities in the world with a population of approximately 22 million, is the center of the political and financial activities and the obvious starting point for most foreign investors. Puebla is the fourth largest Mexican city and the heart of the automobile sector in the region.

Its unparalleled growth is driven mainly by some of the world's leading automotive and technology suppliers having directly or indirectly created more than 100,000 jobs. Puebla locally has more than 100 German speaking technology and automotive businesses alone.

Queretaro City has a privileged location in the center of the country with access to the most important rail and road routes. Queretaro is also notable for its labor productivity and its foreign trade, attracting foreign direct investment, mainly in the automotive and manufacturing sectors.

Rödl & Partner Mexico, through its offices in Mexico City, Puebla and Queretaro offers the highest level of professional services as global business organizations expect them. Our offices consist of multidisciplinary teams of Mexican and German professionals, with excellent command of English and German. Our people provide services related to setting up in Mexico, Merger & Acquisition, tax consulting and compliance, audit and accounting and consulting services related to doing business in Mexico.

Our Mexican team works closely with a dedicated Latin American service team based at our global headquarters in Europe, which is skilled and experienced in the Mexican market as well as in international consultancy projects. This kind of teamwork ensures our clients integrated services meeting their requirements, exceeding their expectations.

# Our services

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In accordance with our range of services offering around the world our offices in Mexico City, Puebla and Querétaro offer the following professional services:

## LEGAL SERVICES

- Setting up and advising companies, subsidiaries, Joint Venture and representative office
- Legal Due Diligence as well as merger and acquisition
- Restructuring and optimizing of sale structure
- Preparation of legal opinion
- Encashment as well as legal proceedings and representation before Mexican authorities
- Mediation and arbitration

## TAX SERVICES

- Domestic and international tax planning, consulting and restructuring (inbound-outbound)
- Tax compliance
- Assistance in audits by the tax authorities
- Tax due diligence
- Expatriate consulting
- Foreign trade and customs consulting, planning and compliance (certifications and assistance in audits by the tax authorities)
- Social security consulting and compliance (IMSS and INFONAVIT)
- Transfer pricing studies

## AUDIT AND ACCOUNTING

- Audit and preparation of annual accounts and interim reporting according to local standards as well as IFRS, US-GAAP or German-GAAP
- Internal Audit
- Assistance in investment controlling
- Forensic Audit
- Insurance Program Audit
- Environmental Audit
- Attestation Services
- Reviews from previously agreed procedures
- Reviews from specific procedures

## BUSINESS PROCESS OUTSOURCING

- Bookkeeping, management reporting in accordance with parent company needs
- Implementation of IT supported accounting systems
- Payroll, HR administration
- Reporting, controlling
- Cash management

## FINANCIAL CONSULTING, RISK AND COMPLIANCE SERVICES

- Financial Due Diligence
- Mergers and Acquisitions
- Valuation
- Post-Acquisition Services
- Private Equity
- Top Management
- Credit Risk Analysis
- Security, Privacy, Anti-bravery and Compliance
- Assistance in foreign investments, choice of location, obtaining subsidies, etc.



# About us

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Rödl & Partner – The agile caring partner for Mittelstand shaped world market leaders

[www.roedl.com/about-us](http://www.roedl.com/about-us)



# Your contacts

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